

Lawrence County Industry Cluster Profile

2006 Update

2006 County Population: 91,795

2006 County Unemployment Rate: 5.5%

2006 County Self-Sufficiency Wage: \$26,640

Business Supportive Services

Cluster Statistics

Employer Units (2006)	77
Number of Jobs (2006)	1,444
Percent Change in Number of Jobs (2002-2006)	66.20%
Percent of Total County Jobs	4.70%
Average Annual Wages	\$16,878
Estimated Cluster Payroll	\$24,371,832
State Location Quotient (2006)	0.99
Percent Change from 2002 State Location Quotient	63.55%

Top 3 Employing Industries (by Volume)

Janitorial services	
Telephone call centers	
Temporary help services	
Account for 79% of the county's cluster employment	

Health Care / Social Assistance

Cluster Statistics

Employer Units (2006)	306
Number of Jobs (2006)	4,047
Percent Change in Number of Jobs (2002-2006)	4.50%
Percent of Total County Jobs	13.17%
Average Annual Wages	\$31,793
Estimated Cluster Payroll	\$128,666,271
State Location Quotient (2006)	1.11
Percent Change from 2002 State Location Quotient	-2.87%

Top 3 Employing Industries (by Volume)

General medical and surgical hospitals	
Individual and family services	
Offices of physicians	
Account for 68% of the county's cluster employment	

Logistics and Transportation

Cluster Statistics

Employer Units (2006)	30
Number of Jobs (2006)	319
Percent Change in Number of Jobs (2002-2006)	6.30%
Percent of Total County Jobs	1.04%
Average Annual Wages	\$34,045
Estimated Cluster Payroll	\$10,860,355
State Location Quotient (2006)	0.93
Percent Change from 2002 State Location Quotient	7.41%

Top 3 Employing Industries (by Volume)

Other specialized trucking, local	
General freight trucking, long-distance	
General freight trucking, local	
Account for 78% of the county's cluster employment	

Manufacturing

Cluster Statistics

Employer Units (2006)	60
Number of Jobs (2006)	1,659
Percent Change in Number of Jobs (2002-2006)	-15.20%
Percent of Total County Jobs	5.40%
Average Annual Wages	\$43,264
Estimated Cluster Payroll	\$71,774,976
State Location Quotient (2006)	1.61
Percent Change from 2002 State Location Quotient	-7.12%

Top 3 Employing Industries (by Volume)

Plastics product manufacturing	
Forging and stamping	
Architectural and structural metals manufacturing	
Account for 61% of the county's cluster employment	

The self-sufficiency wage for each county is based on the self-sufficiency standard for a family comprised of one parent and one pre-school aged child as reported in the *Self Sufficiency Standard for Pennsylvania* (Path Ways PA, 2006). Self sufficiency is defined as the actual cost of meeting a family's basic needs without public or private assistance, based on family composition and county of residence.

All data was provided by the Pennsylvania Department of Labor and Industry's Center for Workforce Information and Analysis (CWIA) for the period 2002 to 2006 and calculated by Central Pennsylvania Workforce Development Corporation. CWIA is not liable for the content as presented nor does CWIA necessarily endorse the statements made herein. Employment data does not account for any closures, layoffs or expansions that have occurred since 2006.



44 South Beaver Street, New Castle, PA 16101
724.658.2501 (P) 724.658.4252 (F)

January 2008

Lawrence County Industry Cluster Profile

2006 Update

2006 County Population: 91,795

2006 County Unemployment Rate: 5.5%

2006 County Self-Sufficiency Wage: \$26,640

Skilled Trades

Cluster Statistics

Employer Units (2006)	216
Number of Jobs (2006)	1,407
Percent Change in Number of Jobs (2002-2006)	-6.60%
Percent of Total County Jobs	4.58%
Average Annual Wages	\$37,653
Estimated Cluster Payroll	\$52,977,771
State Location Quotient (2006)	1.13
Percent Change from 2002 State Location Quotient	-8.02%

Top 3 Employing Industries (by Volume)

Electrical contractors

Residential building construction

All other specialty trade contractors

Account for 54% of the county's cluster employment

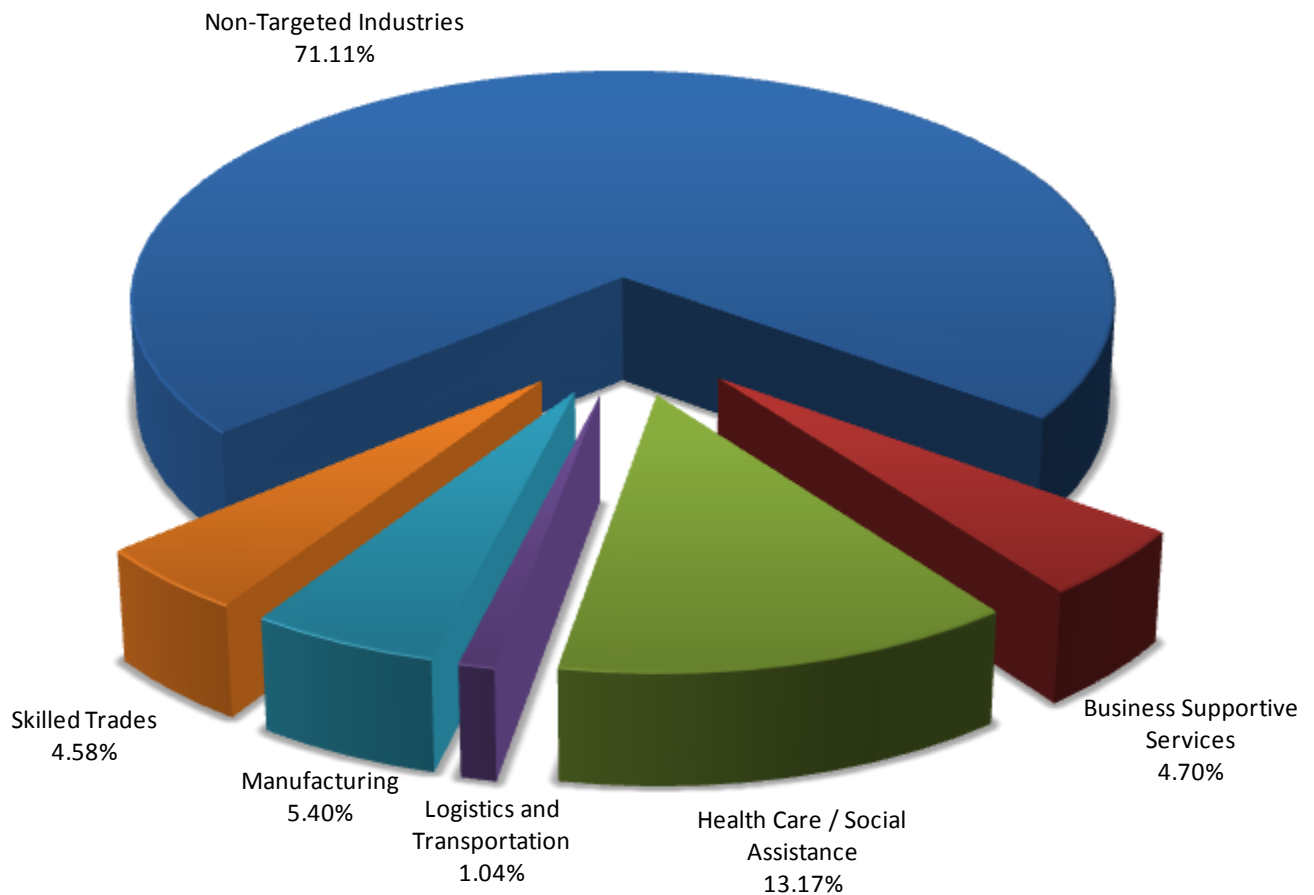
All data was provided by the Pennsylvania Department of Labor and Industry's Center for Workforce Information and Analysis (CWIA) for the period 2002 to 2006 and calculated by Central Pennsylvania Workforce Development Corporation. CWIA is not liable for the content as presented nor does CWIA necessarily endorse the statements made herein. Employment data does not account for any closures, layoffs or expansions that have occurred since 2006.



44 South Beaver Street, New Castle, PA 16101
724.658.2501 (P) 724.658.4252 (F)

January 2008

Percent of Total County Jobs by Industry Cluster



All data was provided by the Pennsylvania Department of Labor and Industry's Center for Workforce Information and Analysis (CWIA) for the period 2002 to 2006 and calculated by Central Pennsylvania Workforce Development Corporation. CWIA is not liable for the content as presented nor does CWIA necessarily endorse the statements made herein. Employment data does not account for any closures, layoffs or expansions that have occurred since 2006.



44 South Beaver Street, New Castle, PA 16101
724.658.2501 (P) 724.658.4252 (F)

January 2008

Mercer County Industry Cluster Profile

2006 Update

2006 County Population: 118,551

2006 County Unemployment Rate: 5.5%

2006 County Self-Sufficiency Wage: \$27,310

Business Supportive Services

Cluster Statistics

Employer Units (2006)	95
Number of Jobs (2006)	1,263
Percent Change in Number of Jobs (2002-2006)	-17.60%
Percent of Total County Jobs	2.62%
Average Annual Wages	\$24,657
Estimated Cluster Payroll	\$31,141,791
State Location Quotient (2006)	0.55
Percent Change from 2002 State Location Quotient	-19.97%

Top 3 Employing Industries (by Volume)

Security and armored car services	
Temporary help services	
Landscaping services	
Account for 69% of the county's cluster employment	

Logistics and Transportation

Cluster Statistics

Employer Units (2006)	59
Number of Jobs (2006)	1,001
Percent Change in Number of Jobs (2002-2006)	53.80%
Percent of Total County Jobs	2.08%
Average Annual Wages	\$39,969
Estimated Cluster Payroll	\$40,008,969
State Location Quotient (2006)	1.87
Percent Change from 2002 State Location Quotient	53.30%

Top 3 Employing Industries (by Volume)

General freight trucking, long-distance	
Other specialized trucking, local	
General freight trucking, local	
Account for 99% of the county's cluster employment	

Health Care / Social Assistance

Cluster Statistics

Employer Units (2006)	451
Number of Jobs (2006)	7,396
Percent Change in Number of Jobs (2002-2006)	7.60%
Percent of Total County Jobs	15.36%
Average Annual Wages	\$33,283
Estimated Cluster Payroll	\$246,161,068
State Location Quotient (2006)	1.29
Percent Change from 2002 State Location Quotient	-1.31%

Top 3 Employing Industries (by Volume)

General medical and surgical hospitals	
Offices of physicians	
Individual and family services	
Account for 71% of the county's cluster employment	

Manufacturing

Cluster Statistics

Employer Units (2006)	83
Number of Jobs (2006)	3,952
Percent Change in Number of Jobs (2002-2006)	-1.60%
Percent of Total County Jobs	8.21%
Average Annual Wages	\$42,318
Estimated Cluster Payroll	\$167,240,736
State Location Quotient (2006)	2.45
Percent Change from 2002 State Location Quotient	6.38%

Top 3 Employing Industries (by Volume)

Coating, engraving, and heat treating metals	
Other fabricated metal product manufacturing	
Machine shops and threaded product manufacturing	
Account for 51% of the county's cluster employment	

The self-sufficiency wage for each county is based on the self-sufficiency standard for a family comprised of one parent and one pre-school aged child as reported in the *Self Sufficiency Standard for Pennsylvania* (Path Ways PA, 2006). Self sufficiency is defined as the actual cost of meeting a family's basic needs without public or private assistance, based on family composition and county of residence.

All data was provided by the Pennsylvania Department of Labor and Industry's Center for Workforce Information and Analysis (CWIA) for the period 2002 to 2006 and calculated by Central Pennsylvania Workforce Development Corporation. CWIA is not liable for the content as presented nor does CWIA necessarily endorse the statements made herein. Employment data does not account for any closures, layoffs or expansions that have occurred since 2006.



44 South Beaver Street, New Castle, PA 16101
724.658.2501 (P) 724.658.4252 (F)

January 2008

Mercer County Industry Cluster Profile

2006 Update

2006 County Population: 118,551

2006 County Unemployment Rate: 5.5%

2006 County Self-Sufficiency Wage: \$27,310

Skilled Trades

Cluster Statistics

Employer Units (2006)	235
Number of Jobs (2006)	1,150
Percent Change in Number of Jobs (2002-2006)	-9.10%
Percent of Total County Jobs	2.39%
Average Annual Wages	\$35,729
Estimated Cluster Payroll	\$41,088,350
State Location Quotient (2006)	0.59
Percent Change from 2002 State Location Quotient	-11.66%

Top 3 Employing Industries (by Volume)

Residential building construction
Plumbing and HVAC contractors
Electrical contractors

Account for 51% of the county's cluster employment

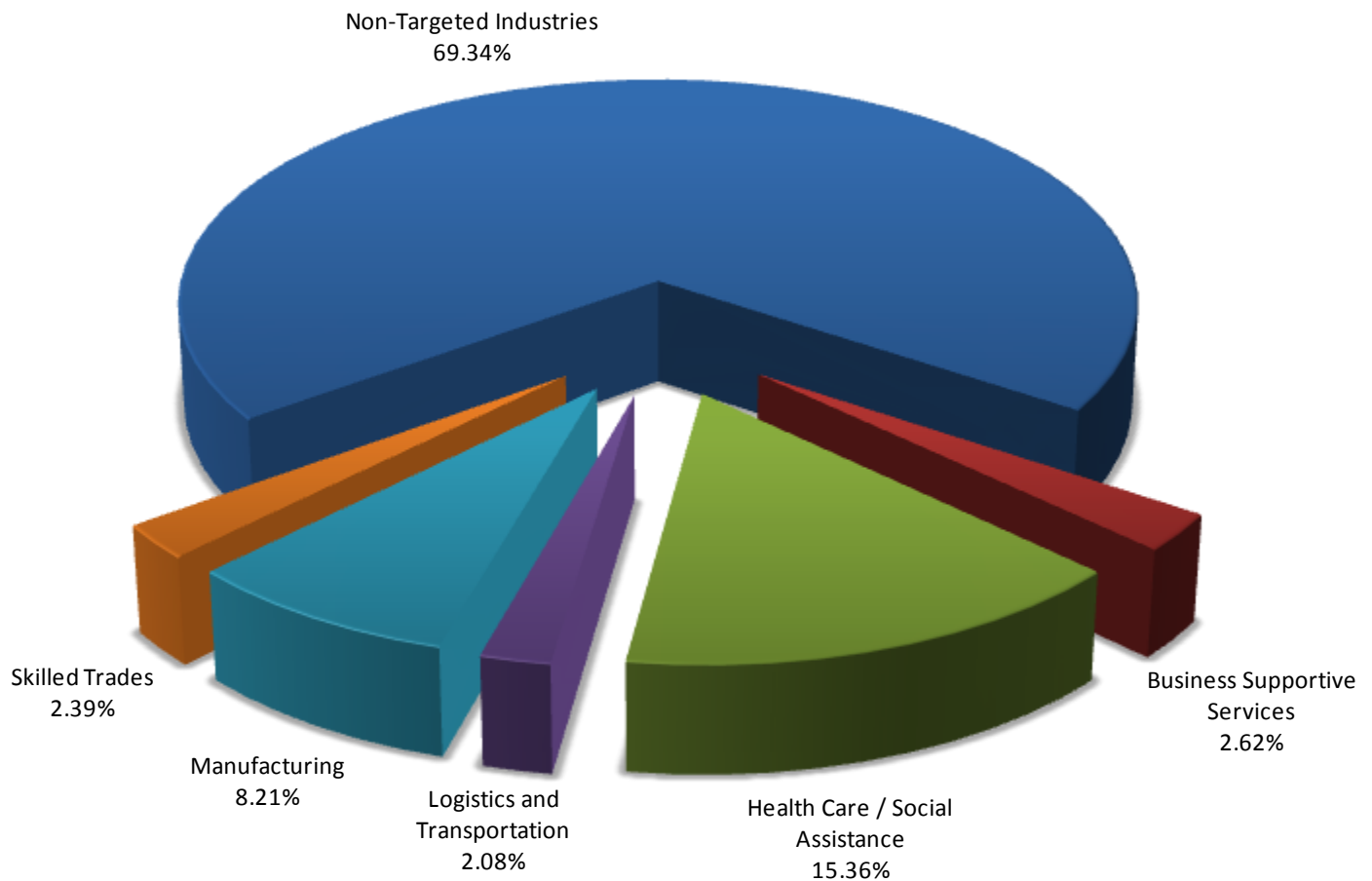
All data was provided by the Pennsylvania Department of Labor and Industry's Center for Workforce Information and Analysis (CWIA) for the period 2002 to 2006 and calculated by Central Pennsylvania Workforce Development Corporation. CWIA is not liable for the content as presented nor does CWIA necessarily endorse the statements made herein. Employment data does not account for any closures, layoffs or expansions that have occurred since 2006.



44 South Beaver Street, New Castle, PA 16101
724.658.2501 (P) 724.658.4252 (F)

January 2008

Percent of Total County Jobs by Industry Cluster



All data was provided by the Pennsylvania Department of Labor and Industry's Center for Workforce Information and Analysis (CWIA) for the period 2002 to 2006 and calculated by Central Pennsylvania Workforce Development Corporation. CWIA is not liable for the content as presented nor does CWIA necessarily endorse the statements made herein. Employment data does not account for any closures, layoffs or expansions that have occurred since 2006.



44 South Beaver Street, New Castle, PA 16101
724.658.2501 (P) 724.658.4252 (F)

January 2008